

FIG. 1

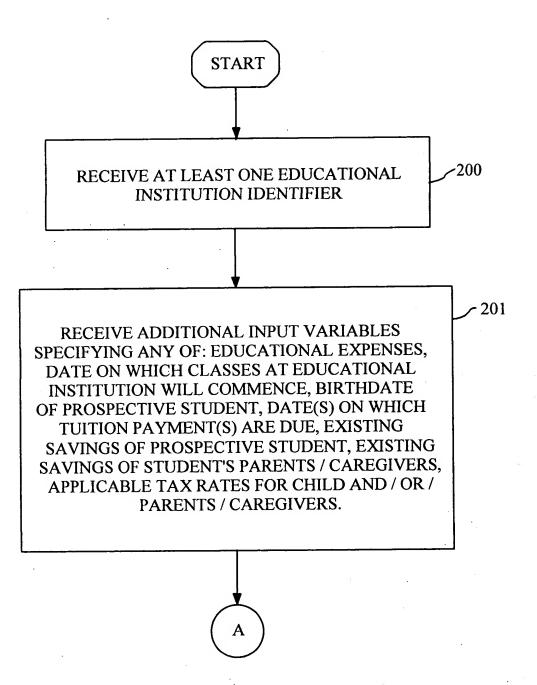
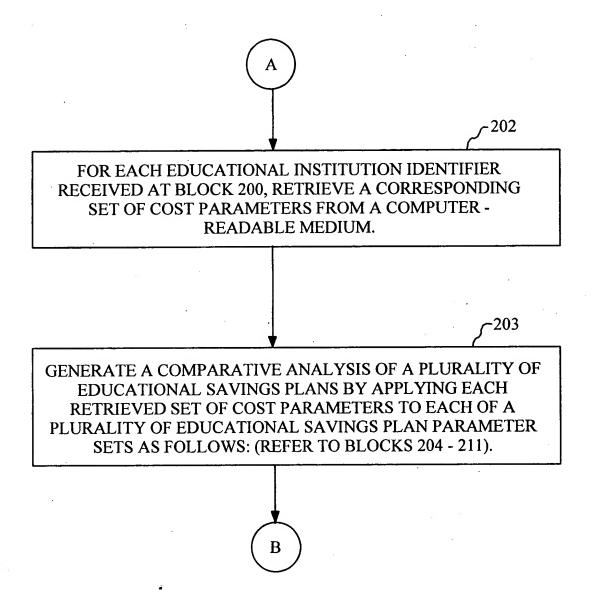


FIG. 2A



# FIG. 2B

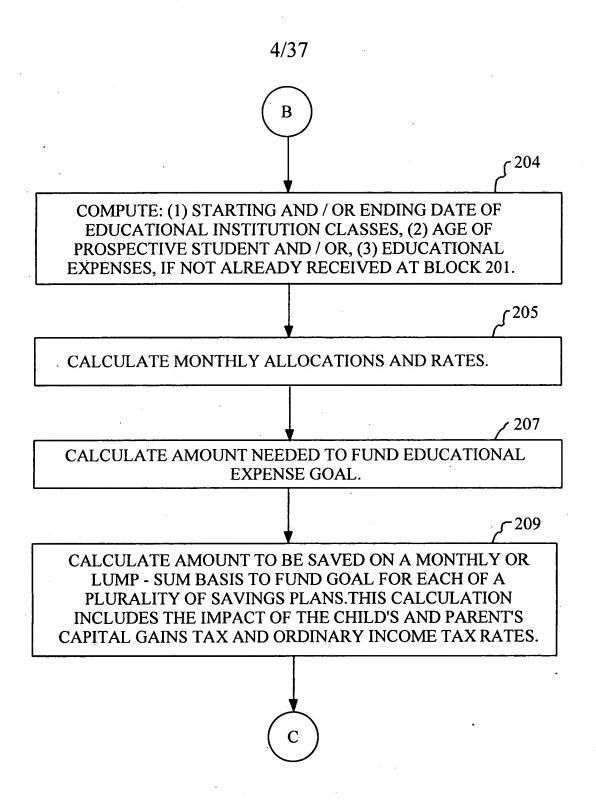


FIG. 2C

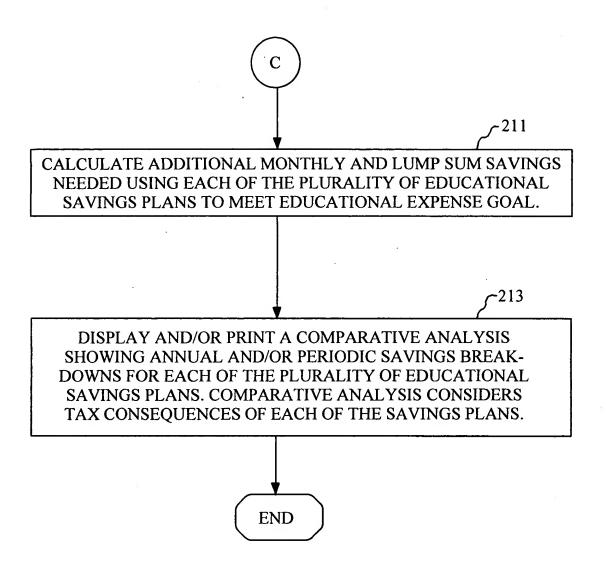


FIG. 2D

# EDUCATIONAL INSTITUTION TABLE

_											
11)	SET: BOOKS AND INCIDENTALS (309) \$ 5,030		\$ 8,700	\$ 6,300	\$ 9,800	\$ 5,400	\$ 3,999	\$ 450	\$ 8,642	\$ 1,250	
COST PARAMETERS (311) –	COST PARAMETER COST PARAMETER SET: ROOM AND SET: TUITION (307)	\$ 42,421	\$ 156,478	\$ 75,643	\$ 15,000	\$ 176,989	\$ 104,100	\$ 106,500	\$ 7,000	\$ 56,000	\$ 64,880
	COST PARAMETER SET: ROOM AND	\$ 12,750	\$ 15,750	\$ 11,338	\$ 16,890	\$ 13,830	\$ 10,711	\$ 17,755	0.\$	\$ 9,700	\$ 9,567
	EDUCATIONAL INSTITUTION NAME (203)		PRINCETON UNIVERSITY	SWARTHMORE COLLEGE	MERCER COUNTY COMMUNITY COLLEGE	NORTHWESTERN UNIVERSITY	UNIVERSITY OF WISCONSIN	SAN DIEGO STATE UNIVERSITY	DEVRY INSTITUTE OF TECHNOLOGY	UNIVERSITY OF ILLINOIS - CHICAGO CIRCLE	MENDOTA STATE COLLEGE
	EDUCATIONAL INSTITUTION IDENTIFIER (301)	RUTGERS UNIVERSITY	PRU	1543	MCCC	NORTHWESTERN UNIVERSITY	UNIV. OF WIS.	SDSU	DEVRY	IL-8810	MENDOTA

### FILE EDIT VIEW GO FAVORITES HELP 3 回公 $^{\odot}$ $\otimes$ 0 **FULL** FRESH HOME SEARCH TES HISTORY CHNL STOP **BACK EDIT** PRINT F HTTPS: //FINPLANTOOLS:WORLDNET.ML.COM/CWA... HOME OFFICE LOGIN FPG FINANCIAL PLANNING GROUP **BOSS ID BOSS PASSWORD SUBMIT** FIG. 4A VIEW GO FAVORITES **EDIT HELP** RE- $\odot$ 0 $\mathfrak{A}$ FAVOR HISTORY CHNL **FULL** STOP FRESH HOME SEARCH ITES **BACK** MAIL PRINT **EDIT** F\HTTPS://FINPLANTOOLS:WORLDNET.ML.COM/CWA... FINANCIAL PLANNING TOOLS FPS FINANCIAL PLANNING GROUP **COLLEGE FUNDING CALCULATOR** DETERMINING HOW TO BEST SAVE FOR EDUCATIONAL GOALS. ADVANCED MDR $^{\mathrm{SM}}$ PLANNER EVALUATE MANDATORY DISTRIBUTION METHODS. **ASSET ALLOCATION ANALYSIS** INSTANTLY CREATE, VIEW AND PRINT A DETAILED REPORT ASSET ALLOCATION ANALYSIS REPORT AT YOUR WORK STATION. IFF PROFILE CENTER DOWNLOAD INTERACTIVE FINANICAL FOUNDATION CLIENT DATA. C MERRILL LYNCH & CO., 2001

FIG. 4B



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# INTRODUCTION

# FINANCIAL PLANNING GROUP



HOME INTRODUCTION NAVIGATION PRINTING FUNDING OPTIONS CALCULATOR

O: WHAT IS THE BEST WAY TO SAVE FOR AN EDUCATION GOAL?

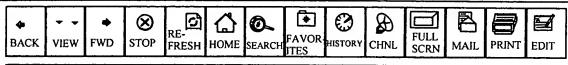
WITH ALL THE EDUCATION FUNDING OPTIONS AVAILABLE, THIS IS OFTEN A DIFFICULT QUESTION TO ANSWER. NOW, WITH THE HELP OF THE EDUCATION FUNDING CALCULATOR, YOU CAN ASSIST CLIENTS IN REVIEWING THE VARIOUS FUNDING ALTERNATIVES WITH THE APPROPRIATE INCOME TAX TREATMENT TAKEN INTO CONSIDERATION.

THE EDUCATION FUNDING ALTERNATIVES INCLUDED IN THIS ANALYSIS ARE:

- -THE CLIENT'S PORTFOLIO ASSET BASE
- -UGMA/UTMA ACCOUNT
- -529 COLLEGE INVESTING PLAN
- -THE COMBINATION OF A UGMA/UTMA AND A 529 COLLEGE INVESTING PLAN
- -EDUCATION IRA



# <u>FIG. 5</u>



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# NAVIGATION

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HOME INTRODUCTION NAVIGATION PRINTING FUNDING OPTIONS CALCULATOR

# THE ANALYSIS IS DIVIDED INTO FIVE SCREENS

**PROFILE**: INCLUDES INFORMATION ABOUT THE CHILD, INCOME TAX BRACKETS, EDUCATION COSTS, AND THE SAVINGS TIME-FRAME.

ASSETS: DETAILS THE CLIENT'S CURRENT HOLDINGS IN AND MONTHLY CONTRIBUTIONS TO THE VARIOUS ACCOUNTS AS WELL AS THE ASSET ALLOCATION ASSUMPTIONS FOR ALL FUNDS.

**ALLOCATION:** PROVIDES A SUMMARY OF THE ASSET ALLOCATION ASSUMPTIONS SELECTED IN THE ANALYSIS AS WELL AS A LINK TO DETAILED INFORMATION ABOUT 529 COLLEGE INVESTING PLAN SAMPLE ALLOCATION MODELS. THIS SCREEN ALSO PROVIDES THE ABILITY TO INPUT PROJECTED RATES OF RETURN FOR THE VARIOUS ASSETS CLASSES AND TO INDICATE AN EQUITY TURNOVER PERCENTAGE.

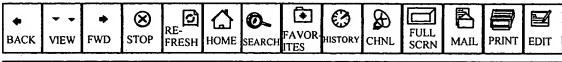
RESULTS: DETAILS THE TOTAL MONTHLY OR LUMP SUM ADDITIONAL SAVINGS NEEDED IN A GIVEN ACCOUNT TO FULLY FUND THE GOAL(S). THIS TAB ALSO INCLUDES GRAPHS WHICH SHOW THE ACCUMULATION AND DEPLETION OF ASSETS THROUGHOUT THE TIME PERIOD AND A COMPARISON OF THE TOTAL SAVINGS NEEDED BY ACCOUNT.

**REPORT:** ENABLES YOU TO CUSTOMIZE, VIEW AND PRINT A FORMAL REPORT DOCUMENT SUITABLE FOR CLIENT PRESENTATION.



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# FIG. 6A



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# **PRINTING**

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F P G

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### **SAVING AND PRINTING SCENARIOS**

THIS ANALYSIS CURRENTLY OFFERS A FORMAL REPORT DOCUMENT WHICH CAN BE VIEWED AND PRINTED ON THE **REPORT** TAB. IN ADDITION TO PRINTING THE REPORT, YOU MAY WANT TO CONSIDER PRINTING EACH SCREEN FOR THOSE SCENARIOS FOR WHICH YOU WOULD LIKE TO HAVE A RECORD UNTIL THE SAVING OF CLIENT DATA IS AVAILABLE.

TO GENERATE SCREEN PRINTS, SELECT PRINT FROM THE 'FILE' TOOLBAR DROP-DOWN MENU, IF YOU ARE ACCESSING THE APPLICATION THROUGH A WEB BROWSER. FOR TGA USERS, USE THE PRINT ICON ON THE TGA SHELL. REGARDLESS OF HOW YOU ACCESS THE PRINT FUNCTION, SELECT THE "AS LAID OUT ON SCREEN" OPTION ON THE PRINT DIALOGUE WINDOW.

SCREEN PRINTS MAY BE GIVEN TO CLIENTS ONLY IF YOU INCLUDE A COPY OF THE CLIENT NOTE, WHICH DETAILS IMPORTANT LEGAL DISCLOSURE.



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FIG. 6B



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# FINANCIAL PLANNING TOOLS

HOME INTRODUCTION NAVIGATION PRINTING FUNDING OPTIONS CALCULATOR

**OVERVIEW** 

COLLEGE FUNDING CALCULATOR

# PRINTING

### SAVING AND PRINTING SCENARIOS

THIS ANALYSIS WILL ULTIMATELY BEHAVE IN A MANNER SIMILAR TO THE FINANCIAL PLANNING SUITE OF BUILDERS (E.G., COLLEGE BUILDER, RETIREMENT BUILDER, ETC.) IT WILL GENERATE A WRITTEN REPORT APPROPRIATE FOR CLIENT DISTRIBUTION, AND WILL PROVIDE THE ABILITY TO SAVE SCENARIOS FOR FUTURE REVIEW AND ANALYSIS.

SCREEN PRINTS MAY BE GENERATED BY SELECTING PRINT FROM THE "FILE" TOOLBAR DROP-DOWN MENU, IF YOU ARE ACCESSING THE APPLICATION THROUGH A WEB BROWSER. FOR TGA USERS, USE THE PRINT ICON ON THE TGA SHELL. REGARDLESS OF HOW YOU ACCESS THE PRINT FUNCTION SELECT THE "AS LAID OUT ON SCREEN" OPTION ON THE PRINT DIALOGUE WINDOW.

SCREEN PRINTS MAY BE GIVEN TO CLIENTS ONLY IF YOU INCLUDE A COPY OF THE CLIENT NOTE, WHICH DETAILS IMPORTANT LEGAL DISCLOSURE.

### **CLIENT'S ASSET**





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# **FUNDING OPTIONS**

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HOME INTRODUCTION NAVIGATION PRINTING FUNDING OPTIONS CALCULATOR

CLIENT'S ASSETS
UGMA
529 PLAN
COMBO
EDUCATION IRA

### **CLIENT'S ASSETS**

THESE ASSETS ARE CONSIDERED TO BE OWNED BY THE CLIENT. ALL INVESTMENT INCOME IS TAXED ACCORDING TO THE CLIENT'S ORDINARY INCOME AND CAPITAL GAINS RATES.

### **UGMA/UTMA ACCOUNT**

FUNDS HELD IN AN UGMA/UTMA ACCOUNT (UNIFORM GIFTS TO MINORS ACT/UNIFORM TRANSFERS TO MINORS ACT) ARE CONTROLLED BY A CUSTODIAN UNTIL THE CHILD REACHES THE AGE OF MAJORITY.

### SOME OF THE ADVANTAGES:

-INVESTMENT INCOME MAY BE TAXED AT THE CHILD'S LOWER RATE.

-GIFTS MAY QUALIFY FOR THE ANNUAL GIFT TAX EXCLUSION.

-WHEN PROPERTY IS SOLD, THE GAIN MAY BE TAXED AT A LOWER RATE.



# FIG. 8A



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# **FUNDING OPTIONS**

# FINANCIAL PLANNING GROUP



HOME INTRODUCTION NAVIGATION PRINTING FUNDING OPTIONS CALCULATOR

CLIENT'S ASSETS
UGMA
529 PLAN
COMBO

**EDUCATION IRA** 

## **SOME OF THE DISADVANTAGES:**

-THE CLIENT NO LONGER CONTROLS THE ASSETS.

-THE CHILD OWNS THE FUNDS AND, ON ACHIEVING THE AGE OF MAJORITY, CAN USE THEM FOR ANY PURPOSE.

-DEPENDING ON THE AGE OF THE BENEFICIARY, GIFTS MADE TO AN UGMA/UTMA ACCOUNT BY THE CUSTODIAN OF THE ACCOUNT COULD BE INCLUDED IN THE CUSTODIAN'S ESTATE FOR ESTATE TAX PURPOSES.

-THE CHILD'S ELIGIBILITY FOR FINANCIAL AID MAY BE AFFECTED.

### THE TAX EFFECTS

INCOME GENERATED FROM ASSETS WHICH ARE OWNED BY A CHILD ARE SUBJECT TO SPECIAL INCOME TAX CONSIDERATIONS. THE FOLLOWING CHART SHOWS THE TAXATION OF THE CHILDREN'S INVESTMENT INCOME (INCLUDING ORDINARY INCOME AND REALIZED CAPITAL GAINS).



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# FIG. 8B

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# **FUNDING OPTIONS**

# FINANCIAL PLANNING GROUP



HOME INTRODUCTION NAVIGATION PRINTING FUNDING OPTIONS CALCULATOR

### CLIENT'S ASSETS

UGMA 529 PLAN COMBO EDUCATION IRA

## TAXATION OF CHILDREN'S INVESTMENT INCOME

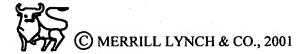
CHILD'S INCOME	UNDER AGE 14	AGE 14 OR OVER			
1ST \$700	TAX EXEMPT	TAX EXEMPT			
2ND \$700	CHILD'S RATES	CHILD'S RATES			
OVER \$1,400	PARENT'S RATES	CHILD'S RATES			

IT IS IMPORTANT TO NOTE THAT THESE LIMITS CONSIDER THE CHILD'S ORDINARY INCOME FIRST, THEN ANY REALIZED CAPITAL GAINS.

FOR MORE INFORMATION ON UGMA/UTMA ACCOUNTS, CALL THE ACCOUNTS AND SERVICES HELP DESK AT 609-282-1444.

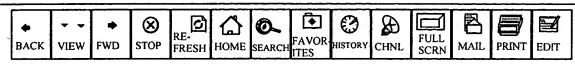
### **529 COLLEGE INVESTING PLANS.**

529 COLLEGE INVESTING PLANS ARE RELATIVELY NEW EDUCATION SAVINGS ALTERNATIVES WHICH ARE BECOMING INCREASINGLY POPULAR.
THEY OFFER TAX-ADVANTAGED SAVINGS AND INVESTING WHILE PROVIDING YOU WITH MORE CONTROL OVER THE DISTRIBUTION OF FUNDS THAN AN UGMA/UTMA ACCOUNT.



# <u>FIG. 9A</u>

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# **FUNDING OPTIONS**

# FINANCIAL PLANNING GROUP



HOME INTRODUCTION NAVIGATION PRINTING FUNDING OPTIONS CALCULATOR

CLIENT'S ASSETS
UGMA
529 PLAN
COMBO
EDUCATION IRA

### SOME OF THE ADVANTAGES INCLUDE:

FEDERAL INCOME TAXES ARE DEFERRED UNTIL MONEY IS DISTRIBUTED TO PAY FOR QUALIFIED EDUCATION EXPENSES, WHEN THE GROWTH IN EXCESS OF CONTIBUTIONS IS TAXED AT THE CHILD'S RATE.

FUNDS MAY GROW FREE OF STATE INCOME TAXES DEPENDING ON THE LAWS IN THE STATE WHERE THE CLIENT FILES A STATE INCOME TAX RETURN.

ASSETS CAN BE USED TO PAY FOR TUITION, ROOM, BOARD, BOOKS AND REQUIRED SUPPLIES AT ANY ACCREDITED POST-SECONDARY SCHOOL IN THE U.S.

CONTRIBUTIONS ARE GENERALLY CONSIDERED REMOVED FROM THE CLIENT'S TAXABLE ESTATE.

MARRIED COUPLES FILING JOINTLY CAN GENERALLY CONTRIBUTE UP TO \$100,000 IN ONE YEAR WITHOUT GIFT TAX CONSEQUENCES, PROVIDED NO MORE GIFTS ARE MADE TO THE BENEFICIARY FOR A FIVE-YEAR PERIOD. SINGLE TAXPAYERS CAN CONTRIBUTE UP TO \$50,000.



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# FIG. 9B

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# **FUNDING OPTIONS**

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HOME (INTRODUCTION NAVIGATION PRINTING) FUNDING OPTIONS CALCULATOR

UGMA 529 PLAN

COMBO EDUCATION IRA

# CLIENT'S ASSETS SOME OF THE ADVANTAGES INCLUDE:

THE CLIENT (OR "PARTICIPANT") RETAINS CONTROL AND CAN GENERALLY CHANGE BENEFICIARIES WITHIN THE SAME FAMILY OF THE ORIGINAL BENEFICIARY WITHOUT PENALTY AT ANY TIME.

THE PARTICIPANT CAN ALSO MAKE NON-QUALIFIED WITHDRAWALS AT ANY TIME. A PENALTY ON EARNINGS AND ORDINARY INCOME TAX ON EARNINGS AT THE PARTICIPANT'S RATE WILL GENERALLY APPLY.

THE PARTICIPANT MAY MAKE PENALTY-FREE WITHDRAWALS IF THE BENEFICIARY RECEIVES A SCHOLARSHIP OR IN THE EVENT OF THE DEATH OR DISABILTY OF THE BENEFICIARY.

THERE ARE NO ANNUAL INCOME LIMITS ON PAR-TICIPATION, NO ANNUAL FILING REQUREMENTS (UNLESS A WITHDRAWAL HAS BEEN MADE), AND GENERALLY NO TIME LIMITS THAT THE ASSETS MUST BE HELD IN THE PLAN.

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# FIG. 9C

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# FUNDING OPTIONS

# FINANCIAL PLANNING GROUP



[HOME] [INTRODUCTION] [NAVIGATION] [PRINTING] [FUNDING OPTIONS] [CALCULATOR]

CLIENT'S ASSETS
UGMA
529 PLAN
COMBO
EDUCATION IRA

# <u>CLIENT'S ASSETS</u> SOME OF THE DISADVANTAGES INCLUDE:

ONCE THE FUNDS ARE CONTRIBUTED TO THE PLAN, THE CLIENT NO LONGER CONTROLS HOW THE FUNDS ARE INVESTED. INVESTMENT DECISIONS ARE TYPICALLY MADE BY FUND MANAGERS WHO ARE HIRED BY THE SPONSORING STATE.

CONTRIBUTIONS MUST BE MADE IN CASH. CLIENTS CANNOT TRANSFER SECURITIES INTO THE PLAN.

THE FUNDS CAN ONLY BE USED FOR EDUCATIONAL PURPOSES TO RECEIVE THE FULL FEDERAL INCOME TAX BENEFITS. IF FUNDS ARE WITHDRAWN AND USED FOR PURPOSES OTHER THAN EDUCATION, THE EARNINGS PORTION GENERALLY ARE TAXED AT THE CLIENT'S INCOME TAX RATE AND WILL BE SUBJECT TO A 10% PENALTY.

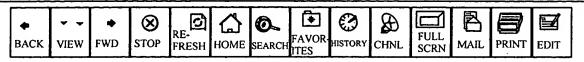
ADDITIONAL INFORMATION ABOUT 529 COLLEGE INVESTING PLANS.

WHEN REVIEWING STATE-SPONSORED COLLEGE SAVINGS PLANS, KEEP IN MIND THAT CLIENTS ARE NOT LIMITED TO THE PLAN THAT THEIR OWN STATES MAY PROVIDE.

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# <u>FIG. 9D</u>

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# **FUNDING OPTIONS**

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HOME INTRODUCTION NAVIGATION PRINTING FUNDING OPTIONS CALCULATOR

CLIENT'S ASSETS
UGMA
529 PLAN
COMBO
EDUCATION IRA

SEVERAL STATES, INCLUDING MAINE, NEW HAMP-SHIRE AND NEW YORK ALLOW OUT-OF-STATE RESIDENTS TO TAKE ADVANTAGE OF THE PLANS THAT THEY ADMINISTER.

MANY FEATURES OF 529 PLANS ARE DETERMINED BY THE SPONSORING STATE. THEREFORE, THE CLIENT SHOULD CHOOSE THE PLAN THAT IS BEST-SUITED TO MEET THE CLIENT'S NEEDS.

THE KEY FEATURES OF THE STATE OF MAINE'S NEXT-GEN COLLEGE INVESTING PLAN HAVE BEEN INCOR-PORATED INTO THIS ANALYSIS.

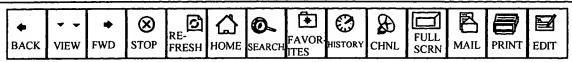
THE MAXIMUM AMOUNT WHICH CAN BE CONTRIBUTED ON BEHALF OF THE SAME BENEFICIARY (BY ALL CONTRIBUTORS) IS LIMITED BY THE SPONSORING STATE. THIS LIMIT IS TYPICALLY EQUIVALENT TO THE CURRENT COST OF FIVE YEARS OF TUITION AT A SCHOOL (OR AN INDEX OF SCHOOLS) SPECIFIED BY THE STATE.

LUMP-SUM OR ANNUAL NON-DEDUCTIBLE CONTRIBUTIONS OF ANY AMOUNT CAN BE MADE AS LONG AS THE TOTAL ACCOUNT BALANCE DOES NOT EXCEED THE CURRENT LIMIT.

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# FIG. 9E

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HOME INTRODUCTION NAVIGATION PRINTING FUNDING OPTIONS CALCULATOR

CLIENT'S ASSETS

UGMA

529 PLAN

COMBO

FOR MORE INFORMATION ON 529 COLLEGE

**INVESTING PLANS:** 

EDUCATION IRA -SEE PRI 529

-CALL THE ACCOUNTS AND SERVICES HELP DESK AT 609-282-1444.

THE COMBINATION OF AN UGMA/UTMA AND **529 COLLEGE INVESTING PLAN:** 

USING A COMBINATION OF AN UGMA/UTMA AND A 529 COLLEGE INVESTING PLAN MAY ENABLE THE CLIENT TO BENEFIT FROM THE TAX-ADVANTAGES OFFERED BY BOTH FUNDING ALTERNATIVES. THE ANALYSIS WILL MAKE MONTHLY CONTRIBUTIONS TO AN UGMA/UGTA UNTIL THE INVESTMENT INCOME GENERATED WITHIN THE ACCOUNT EXCEEDS THE \$700 TAX-EXEMPT LIMIT. ANY FURTHER CONTRIBU-TIONS WILL BE MADE TO A 529 COLLEGE INVESTING PLAN TO TAKE ADVANTAGE OF TAX-DEFERRED GROWTH. TO VIEW THE CONTRIBUTION SCHEDULE THAT WAS ASSUMED IN THE ANALYSIS FOR THE COMBINATION METHOD, SELECT "SAVINGS DETAIL" ON THE RESULTS SCREEN.

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# **FUNDING OPTIONS**

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**CLIENT'S ASSETS** 

**UGMA** 

529 PLAN

COMBO

**EDUCATION IRA** 

### **EDUCATION IRA**

THE EDUCATION IRA ALLOWS ANNUAL NON-DEDUCTIBLE CONTRIBUTIONS UP TO \$500 UNTIL THE 18TH BIRTHDAY OF A CHILD. TO INCLUDE SAVINGS TO AN EDUCATION IRA, SELECT THE "INCLUDE MAXIMUM EDUCATION IRA" OPTION ON THE "RESULTS" SCREEN. IF SELECTED, THE ANALYSIS WILL CONTRIBUTE THE FIRST \$500 OF SAVINGS TO AN EDUCATION IRA IN ANY YEAR THAT A CONTRIBUTION IS NOT MADE TO A 529 COLLEGE INVESTING PLAN.

### SOME OF THE ADVANTAGES:

- -CONTRIBUTIONS GROW TAX FREE.
- -WITHDRAWALS ARE TAX FREE IF THEY ARE USED FOR QUALIFING EDUCATION EXPENSES.
- -UNUSED FUNDS MAY BE TRANSFERRED TO OTHER IMMEDIATE FAMILY MEMBERS BUT ONLY FOR EDUCATIONAL PURPOSES.
- -ANYONE (A PARENT, GRANDPARENT, ETC.) CAN CONTRIBUTE TO AN EDUCATION IRA.



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# **FIG. 10A**



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# **FUNDING OPTIONS**

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CLIENT'S ASSETS
UGMA
529 PLAN
COMBO
EDUCATION IRA

## **SOME OF THE DISADVANTAGES:**

-CONTRIBUTION FROM ALL SOURCES CANNOT EXCEED \$500 PER CHILD PER YEAR.

-ELIGIBILTY IS BASED ON THE CONTRIBUTOR'S MODIFIED AGI (ADJUSTED GROSS INCOME) AND PHASEOUT STARTS WHEN AGI EXCEEDS \$150,000 FOR UNMARRIED CONTRIBUTORS.

-IN GENERAL, THE ASSETS MUST BE DISTRIBUTED BY THE TIME THE BENEFICIARY REACHES AGE 30.

THIS ANALYSIS DOES NOT TAKE AGI INTO CONSIDERATION WHEN MAKING EDUCATION IRA CONTRIBUTIONS, THEREFORE, IF CONTRIBUTORS TO THE EDUCATION IRA ANTICIPATE THAT THEIR AGI WILL EXCEED THESE THRESHOLDS AT ANY TIME DURING THE ANALYSIS, YOU SHOULD NOT SELECT THE "INCLUDE MAXIMUM EDUCATION IRA" OPTION.

FOR MORE INFORMATION ON THE EDUCATION IRA, SEE PRI ESA OR CALL THE ACCOUNTS AND SERVICES HELP DESK AT 609-282 1444.

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# <u>FIG. 10B</u>

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EHTTPS://FINPLANTOOLS:WORLDNET.ML.COM	
PROFILE ASSETS RATES RESULTS REPORTS	OVERVIEW [?HELP]
CHILD INFORMATION  NAME: MATTHEW DATE OF BIRTH: 04/12/1 (MM/DD/YYYY)	STATE OF 994 RESIDENCE: PA.▼
INCOME TAX RATES	
ORDINARY INCOME  YOUR RATE: 31 %: CHILD'S RATE: 15 %: UNDERGRADUATE SCHOOL	APITAL GAINS  20 %  10 %
AVERAGE PUBLIC ▼ \$9,271/YEAR  START YEAR : 2012	AVERAGE PUBLIC IN-STATE (PA) YEARS OF SCHOOL: 4
GRADUATE SCHOOL  SCHOOL COST :\$ /YEAR  START YEAR : /	YEARS OF SCHOOL :
COST INCREASE EDUCATION COST INCREASE RATE: 5 %	
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VIEW GO FAVORITES HELP EDIT **EDIT** F\HTTPS://FINPLANTOOLS:WORLDNET.ML.COM/CWA... PROFILE ASSETS RATES RESULTS REPORTS OVERVIEW ? HELP SPECIFIC SCHOOL SEARCH FOR: LA SALLE UNIVERSITY LA SALLE UNIVERSITY **● IN STATE O OUT-OF-STATE** CURRENT COLLEGE COST: \$ 23,962 **⊘** SELECT **⊗** CANCEL © MERRILL LYNCH & CO., 2001

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ASSETS	
YOUR	UGMA/ ED. 529
ASSETS	UTMA IRA PROGRAM
	\$[0 \$[0 \$]
<u></u>	\$[0 GROWTH:\$[0
MONTHLY CONTRIBUTION: \$ 0	\$0 \$0
ALLOCATION	
YOUR ASSETS/UGMA/	529 PROGRAM
UTMA/ED. IRA ALLOCATION	ALLOCATION
EQUITY: 0 %	EQUITY: 80 %
TAXABLE	TAXABLE [20]
FIXED INCOME: 0 %	FIXED INCOME: 20 %
TAXFREE FIXED INCOME: 0 %	CASH: 0 %
• • • • • • • • • • • • • • • • • • • •	
CASH:  0 %	
USE AGE-TAILORED	USE AGE-TAILORED
ALLOCATION:	ALLOCATION:
SAVINGS	
SAVINGS START YEAR: 2000	·
SAVINGS END YEAR : ● FI	RST YEAR OF EDUCATION (2012)
O LA	AST YEAR OF EDUCATION (2015)
	• ,
© MERRILL LYNCH & CO., 2001	JUNE 23, 2000

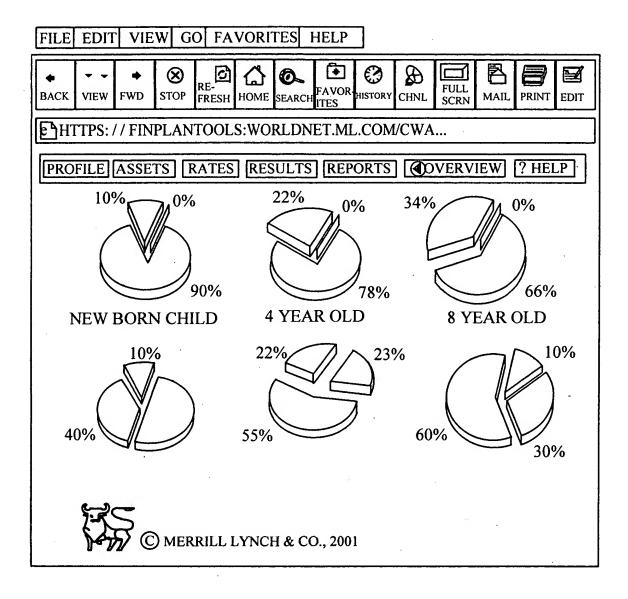


FIG. 14

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PROFILE ASSETS RATES RESULTS REPORTS OVERVIEW ? HELP											
DETAILS:	· · · · · · · · · · · · · · · · · · ·	TAXABLE FIXE	D								
AGE	EQUITY	INCOME	CASH								
NEWBORN	90%	10%	0%								
1	87%	13%	0%								
2	83%	17%	0%								
3	80%	20%	0%								
4	78%	22%	0%								
5	75%	25%	0%								
6	70%	30\$	0%								
7	68%	32%	0%								
8	66%	34%	0%								
9	60%	35%	5%								
10	57%	37%	6%								
11	53%	39%	8%								
12	50%	40%	10%								
13	44%	42%	14%								
14	37%	45%	18%								
15	30%	50%	20%								
16	23%	55%	22%								
17	19%	57%	24%								
18	15%	60%	25%								
19	13%	40%	47%								
20	10%	30%	60%								
21	10%	20%	70%								
22+	5%	15%	80%								
© MERRILL LYNCH & CO., 2001											

FIG. 15

# FILE EDIT VIEW GO FAVORITES HELP

BACK VIEW FWD STOP RESH HOME SEARCH FAVOR HISTORY CHNL SCRN MAIL P	PRINT EDIT
EHTTPS://FINPLANTOOLS:WORLDNET.ML.COM/CWA	
PROFILE ASSETS RATES RESULTS REPORTS OVERVIEW ? F	HELP
ASSETS YOUR UGMA/ ED. 529  ASSETS UTMA IRA PR  CURRENT BALANCE: \$[0] \$[1,000] \$[0] \$[0]	OGRAM
UNREALIZED GAINS: \$0 \$0 GROWTH: \$0  MONTHLY CONTRIBUTION: \$0 \$100 \$0	
ALLOCATION YOUR ASSETS/UGMA/ UTMA/ED. IRA ALLOCATION  ALLOCATION ALLOCATION	
EQUITY: 0 % EQUITY: 80  TAXABLE TAXABLE FIXED INCOME: 100 % FIXED INCOME: 20	······································
TAXFREE FIXED INCOME: 0 % CASH: 0	······· %
CASH: 0 %  USE AGE-TAILORED ALLOCATION: ALLOCATION	
SAVINGS  SAVINGS START YEAR: 2000  SAVINGS END YEAR: FIRST YEAR OF EDUCATION (  O LAST YEAR OF EDUCATION (	
? HELP JUNE 22, 2	2000
ASSETS YOUR ASSETS CURRENT BALANCE:	
THE CURRENT VALUE OF ALL ASSETS DESIGNATED FOR THIS EDUCATION WHICH ARE HELD IN THE CLIENT'S TAXABLE PORTFOLIO.	ON GOAL
UNREALIZED GAINS: THE AMOUNT OF APPRECIATION WITHIN THE CURRENT BALANCE THE AMOUNT OF APPRECIATION WITHIN THE CURRENT BALANCE THE NOT BEEN REALIZED FOR CAPITAL GAINS TAX PURPOSES. REALIZAT THESE GAINS AND THE SUBSEQUENT TAXATION AT THE CLIENT'S CAGAINS RATE WILL OCCUR BASED ON THE EQUITY TURNOVER RATE RATES SCREEN.	TION OF APITAL
© MERRILL LYNCH & CO., 2001	

# VIEW GO FAVORITES EDIT HELP • $^{\otimes}$ FAVOR HISTORY STOP CHNL F\HTTPS://FINPLANTOOLS:WORLDNET.ML.COM/CWA... PROFILE ASSETS RATES RESULTS REPORTS OVERVIEW NAME: MATTHEW **ASSET ALLOCATION** RATE OF RETURN ASSUMPTION EQUITY: CAPITAL APPRECIATION: ANNUAL TURNOVER: 100 % DIVIDEND: 2 100.0% TOTAL: 10 % APPLIED TO: \$1000.00 PRE-TAX ROR: 6.5 % TAXABLE FIXED INCOME: TAX FREE FIXED INCOME: CASH: **AGE-TAILORED ALLOCATION:** APPLIED TO: \$0 © MÉRRILL LYNCH & CO., 2001 JUNE 22, 2000

# <u>FIG. 17</u>

FILE EDIT VIEW GO FAVORITES HELP RE-**1**  $\mathfrak{A}$ 0 **FULL** FAVOR HISTORY CHNL **FWD** STOP BACK VIEW FRESH HOME SEARCH **EDIT** PHTTPS://FINPLANTOOLS:WORLDNET.ML.COM/CWA... PROFILE ASSETS | RATES | RESULTS | REPORTS | OVERVIEW | ? HELP NAME: MATTHEW | LA SALLE UNIVERSITY **GRADUATE COST** \$23,962/YEAR \$0/YEAR **LEGEND** INCLUDE MAXIMUM EDUCATION ASSETS IRA CONTRIBUTION DEBT PROJECTED ASSET BALANCE CHART \$19,300 -\$19,300 -\$38,600 -\$57,900 -\$77,200 -\$96,500 -\$115,800· -\$135,100 -\$154,400 1999 2004 2009 2019 2014 2024 2029 2034 KEY: ● UNGRAD START © UNGRAD END ▲ GRAD START△ GRAD END ■ SAVE START□ SAVE END **ADDITIONAL SAVINGS REQUIRED** • ADDITIONAL MONTHLY SAVINGS C ADDITIONAL LUMP SUM © MERRILL LYNCH & CO., 2001

FIG. 18

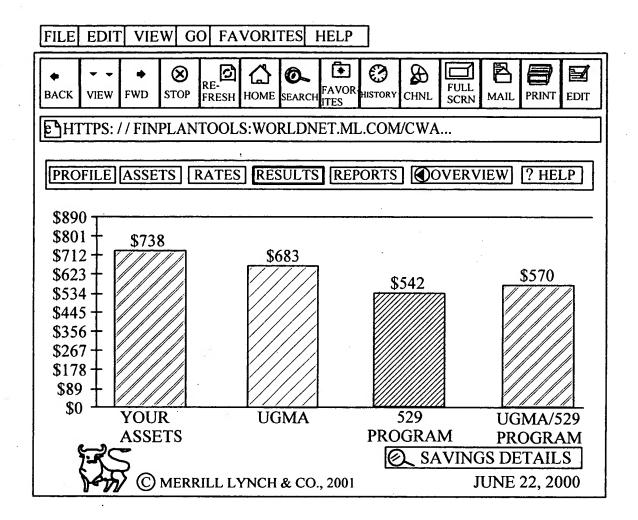


FIG. 19

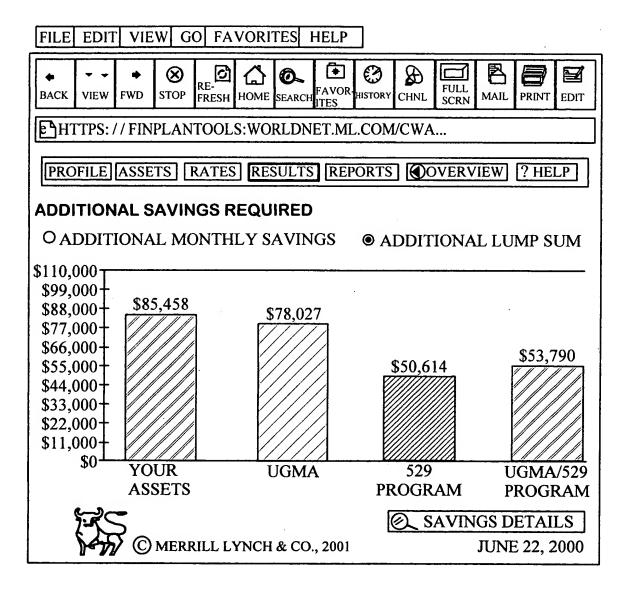


FIG. 20

FILE EDIT VIEW GO FAVORITES HELP											
BACK VIEW	FWD STOP RES	HOME SEARCH	FAVOR HISTORY CH	FULL SCRN	MAIL PRINT EDIT						
ETHTTPS://FINPLANTOOLS:WORLDNET.ML.COM/CWA											
PROFILE ASSETS RESULTS REPORTS OVERVIEW ? HELP											
SAVINGS DETAILS:											
SELECT THE ACCOUNT INTO WHICH ALL ADDITIONAL SAVINGS WILL BE CONTRIBUTED, SAVINGS FREQUENCY, AND WHICH TABLE YOU WOULD LIKE TO VIEW.											
ADDITIONAL SAVINGS: INCLUDE TABLE VIEW: ANNUAL SAVINGS ▼											
ACCOUN	г түре: ҮО	JR ASSETS	▼								
FREQUEN	ICY: MO	NTHLY •		RECALC	ULATE						
THE FOLLOWING TABLE DETAILS THE TOTAL ANNUAL SAVINGS BY ACCOUNT TYPE BASED ON YOUR CURRENT FUNDING PLAN DETAILED ON THE <b>ASSETS</b> TAB.											
	т . т	OTAL ANNUA	L SAVINGS								
YOUR ASSETS	YOUR 529 UGMA/529										
2000	\$0	\$700	\$0	\$0	\$700						
2001	\$0	\$1200	\$0	\$0	\$1200						
2002	\$0	\$1200	\$0	\$0	\$1200						
2003	\$0	\$1200	\$0	\$0	\$1200						
2004	\$0	\$1200	<b>\$</b> 0	\$0	\$1200						
2005	\$0	\$1200	<b>\$</b> 0	\$0	\$1200						
2006	\$0	\$1200	<b>\$</b> 0	\$0	\$1200						
2007	\$0	\$1200	<b>\$0</b>	\$0	\$1200						
2008	\$0	\$1200	\$0	\$0	\$1200						
2009	\$0	\$1200	\$0	\$0	\$1200						
2010	\$0	\$1200	\$0	\$0	\$1200						
2011	\$0	\$1200	\$0	<b>\$0</b>	\$1200 <sub>1</sub>						
2012	\$0	\$1200	<b>\$0</b>	\$0	\$1200						
2013	\$0	\$0	\$0	\$0	\$0						
2014	\$0	\$0	<b>\$0</b>	\$0	\$0						
2015	\$0	. \$0	\$0	\$0	\$0						
	© MERRILL LYNCH & CO., 2001 JUNE 22, 2000										

FIG. 21

FILE EDIT VIEW GO FAVORITES HELP

•		•	8	ූුලු		<b>O</b> _	•	(3)	8		图		
BACK	VIEW	FWD	STOP	FRESH	НОМЕ	SEARCH	FAVORA ITES	HISTORY	CHNL	FULL SCRN	MAIL	PRINT	EDIT

F\HTTPS: //FINPLANTOOLS:WORLDNET.ML.COM/CWA/529/529-FRAME.ASP

# NOTE IMPORTANT INFORMATION



YOUR COLLEGE INVESTMENT PLAN ANALYSIS REVIEWS YOUR EDUCATIONAL GOALS AND ESTIMATES THE ASSETS NEEDED TO ACHIEVE YOUR OBJECTIVE. IT ALLOWS YOU TO DEFINE YOUR GOAL, YOUR TAX SITUATION, AND YOUR CURRENT ASSETS AND PROJECTED SAVINGS. FROM THESE VALUES, AN ESTIMATED ADDITIONAL SAVINGS AMOUNT IS COMPUTED BASED ON THE ACCOUNT(S) INVOLVED.

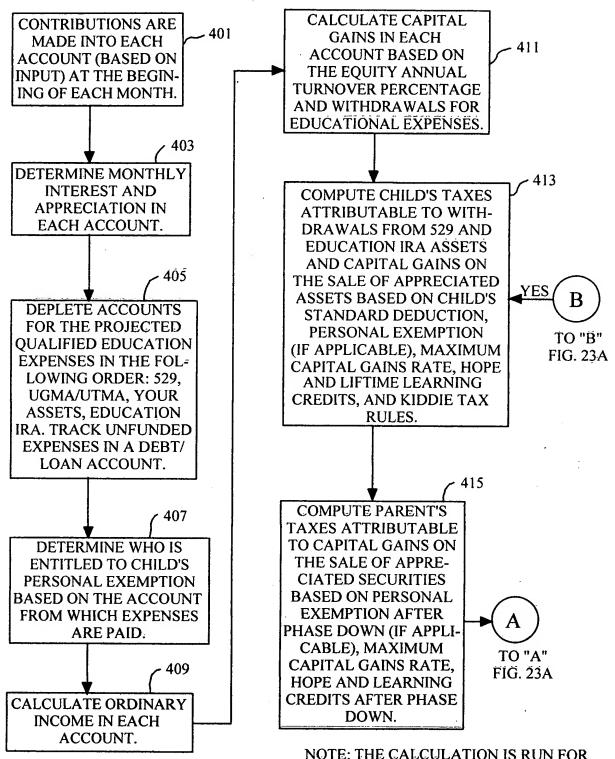
THIS ANALYSIS IS BASED ON CERTAIN INFORMATION AND ASSUMPTIONS. THE INFORMATION HAS BEEN PROVIDED BY YOU. THE ASSUMPTIONS MADE, INCLUDING PROJECTED RATES OF RETURN, TAX RATES, TIME HORIZONS, COSTS AND ASSET VALUES (PARTICULARLY THOSE ASSETS HELD AWAY FROM MERRILL LYNCH), ARE ILLUSTRATIVE. MANY OF THESE ASSUMPTIONS ARE IDENTIFIED IN THE ANALYSIS OR CAN BE OBTAINED FROM YOUR FINANCIAL CONSULTANT. YOU SHOULD ALSO UNDERSTAND THAT THERE IS NO GUARANTEE THAT THE RESULTS SHOWN WILL BE ACHIEVED AND ACTUAL RESULTS MAY DEVIATE SUBSTANTIALLY FROM THOSE REFLECTED IN THE ANALYSIS.

PLEASE NOTE THAT YOU ARE NOT OBLIGATED TO IMPLEMENT ANY STRATEGY THAT MAY BE DEVELOPED USING THIS ANALYSIS. IF YOU CHOOSE TO IMPLEMENT ANY FINANCIAL STRATEGY THROUGH MERRILL LYNCH, OUR REGULAR FEES AND CHARGES FOR PRODUCTS AND SERVICES WILL APPLY. IN EXECUTING TRANSACTIONS FOR YOUR ACCOUNT, MERRILL LYNCH, AS A BROKER-DEALER, MAY ACT AS AGENT OR AS PRINCIPAL AND WILL BE COMPENSATED, ALONG WITH YOUR FINANCIAL CONSULTANT, THROUGH COMMISSIONS, MARK-UPS/MARK-DOWNS OR OTHER FEES.

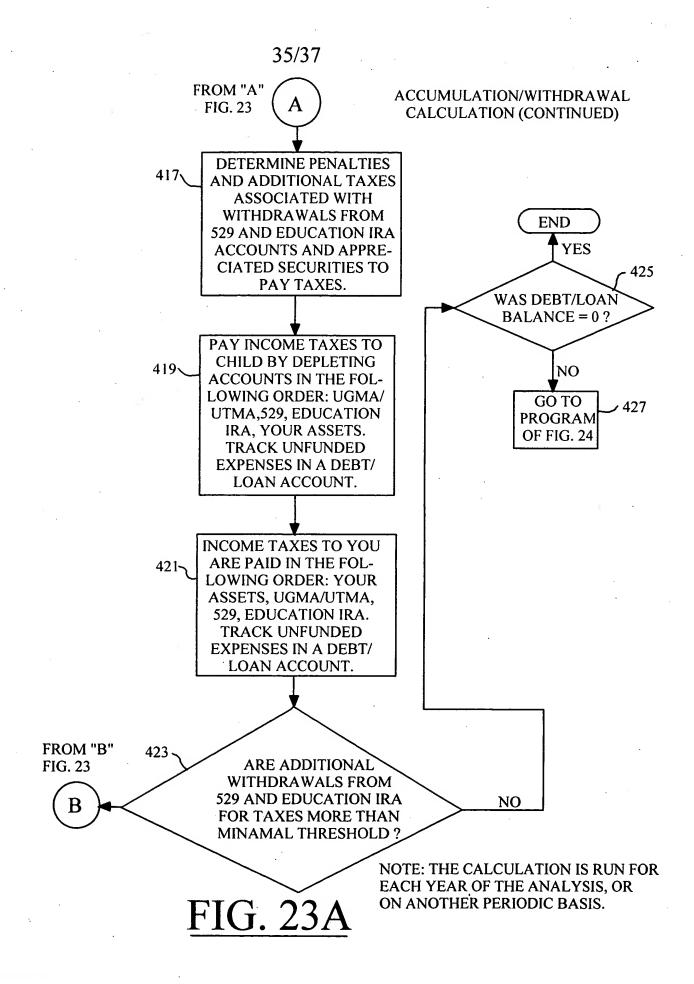


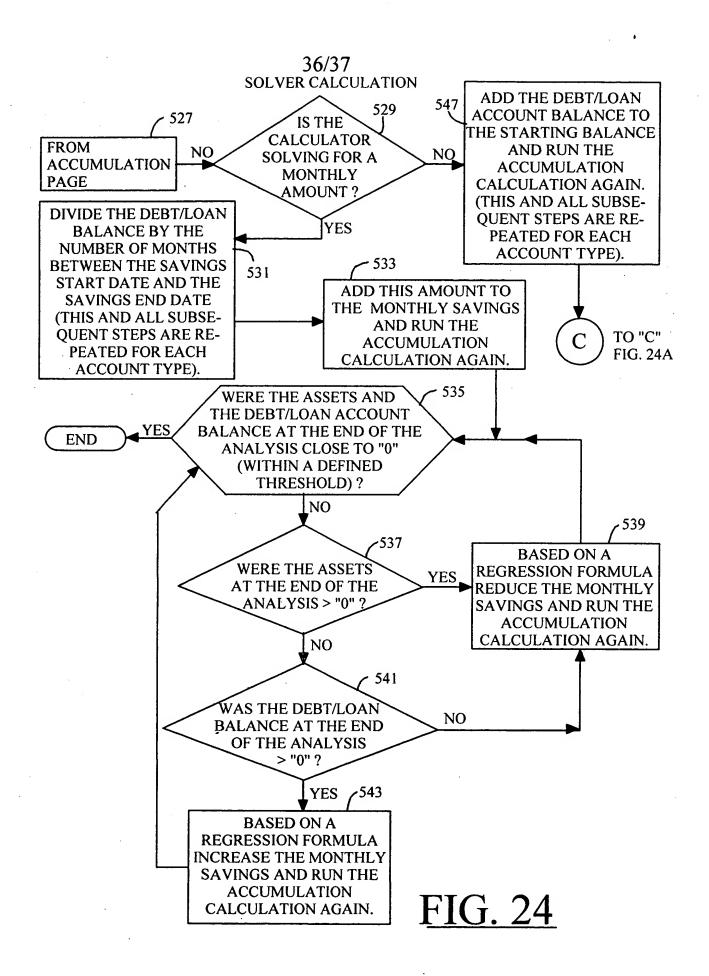
# <u>FIG. 22</u>

34/37 ACCUMULATION/WITHDRAWAL CALCULATION



NOTE: THE CALCULATION IS RUN FOR EACH YEAR OF THE ANALYSIS, OR ON ANOTHER PERIODIC BASIS.





37/37
SOLVER CALCULATION (CONTINUED)

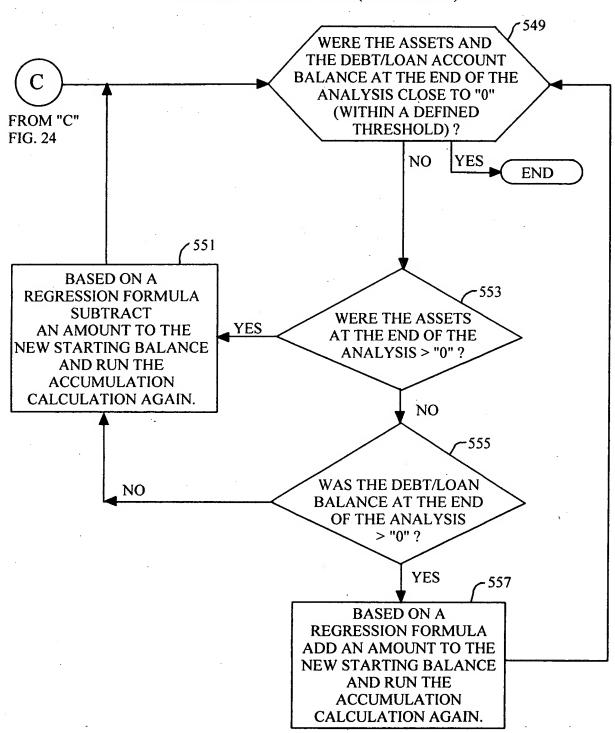


FIG. 24A